

We love your reviews on [FaceBook](#) and [Google](#)!

**All Kinetico
Non-Electric
Water or Reverse
Osmosis Systems**
10% off

Last Minute Holiday Special!

Better Water, Better Air, Better Health



Valid on new non-electric Kinetico water treatment and reverse osmosis systems purchased before December 31 2018.

Call 800-732-7468 and mention the December Newsletter coupon.

This offer cannot be combined with any other offer or discount.

Must be installed within 30 days of purchase.

Do you take your coffee (or tea) seriously?



Water-Flo would like to wish you a wonderful holiday season! As we head into peak entertaining season we wanted to share some water information that can help you prepare your best beverages.

Because your coffee is 98% water, the quality of the water that you start with can have a big impact on the final taste. Your drinking water may not be harmful but it can still contain some substances that can make your coffee or tea taste off. Chlorine, chloramine and

hypochlorite, the chemicals used to disinfect public water systems, are common concerns, as are sodium, hardness, iron, manganese and other well-related minerals. You can find more information about how your water's pH and mineral content can affect your drink in this article by the Paulig Barista Institute: [Coffee And Water](#). The table below also provides a summary (TDS is Total Dissolved Solids or the inorganic dissolved mineral content of the water) of what you're aiming for. To find out what your current water is made up of, call Water-Flo for a free basic water test. We have solutions for all water problems and can have you brewing the best brew soon. Remember, always start with fresh, cold water- enjoy!

| Characteristic | Target | Acceptable Range |
|------------------|--------------------------|-----------------------------------|
| Odor 1 | Clean / Fresh, Odor free | |
| Color 2 | Clear color | |
| Total Chlorine | 0 mg/L | |
| TDS 3 | 150 mg/L | 75 - 250 mg/L |
| Calcium Hardness | 4 grains or 68 mg/L | 1 - 5 grains or 17 mg/L - 85 mg/L |
| Total Alkalinity | 40 mg/L | At or near 40 mg/L |
| pH | 7.0 | 6.5 to 7.5 |
| Sodium | 10 mg/L | At or near 10 mg/L |

Meet Our Team

Carl Esposito

Carl is one of Water-Flo's apprentice technicians, which means he's responsible for assisting the journeyman technicians with installations and service calls. Carl graduated from Lincoln Tech and has been working for Water-Flo for a year and a half. Carl enjoys the day to day challenges of helping clients by solving their water problems. A Connecticut native, Carl currently lives in Groton and enjoys time with family and friends. His personal motto: "Failure is temporary. Giving up is permanent."



Ask The Expert

Questions about your water or air quality? Here is your forum... Submit questions for next month and follow us on [FaceBook!](#)

Question: Why Kinetico?

Answer:

LONGEVITY-EFFICIENCY-DEPENDABILITY. I have been a Kinetico dealer since 1995 and most of those systems are still working today. The majority of Kinetico systems are made in America. Almost all of them require no electricity while still being fully automatic. Kinetico water softeners use much less salt than single tank electric systems and they utilize two softening tanks so you have treated water 24/7. Kinetico warranties are some of the best in the business and many of their units are rated a "Best Buy" by the leading



consumer magazine. Kinetic reverse osmosis systems provide highly purified water for cooking and drinking by removing contaminants such as lead, uranium, nitrates, sodium, chlorine and arsenic to name a few. 'Tis the Season" to reward yourself with an exceptional product for your family and home.

Please contact Water-Flo if you have any questions about your water system.

More tips and answers to your questions can be found at our website: www.waterflo.com

Water-Flo is a full service well pump, water treatment and radon company. Proudly serving Connecticut for over 26 years.

Your referrals and reviews are appreciated!



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